



***US Army Medical Research and Materiel Command
(USAMRMC)
Associate Director, Office of Small Business Programs (OSBP)***

USAMRMC Office of Small Business Programs (OSBP) Overview

Procurement Stand Down Day

October 26, 2006

Protect, Project, Sustain



Presentation Outline

- ▼ Mission & Vision
- ▼ DD 2579
- ▼ Procurement Forecast (Sample)
- ▼ USAMRMC Website
- ▼ Summary



Small Business Overview

- ▼ ***Mission: The Associate Director, Office of Small Business Programs (OSBP) serves as an assistant to the Commanding General in forging strategic business alliances and providing maximum opportunities for various small businesses to compete for procurements.***



Small Business Overview

- ▼ **Vision:** *The **OSBP** assures all small business concerns remain a vital link to USAMRMC's ability to **provide relevant and innovative products, services and business solutions** in support of Department of Defense and other governmental agency initiatives.*



Small Business Overview

- ▼ *Small businesses shall be afforded an **equitable opportunity** to compete for all contracts that they can perform to the extent consistent with the Government's interest.*



Small Business Overview

Various Categories of Small Businesses

- ▼ *Micro-Entrepreneurs*
- ▼ *Small Business (less than 500 employees)*
- ▼ *Small Disadvantaged Business*
- ▼ *Small Business Administration 8(a) Program*
- ▼ *Historically Underutilized Business Zones (HUBZones)*
- ▼ *Women Owned*
- ▼ *Service Disabled and Veteran Owned*
- ▼ *Historically Black Colleges and Universities and Minority Institutions (HBCU/MI)*



Small Business Overview

***The Department of Army is
Interested in reputable
Businesses that can provide:***

- ▼ *Innovative Products, Services and
Business Solutions*
- ▼ *Military Relevant & Supports National
Defense*
- ▼ *Fair and Reasonable Price*



Small Business Coordination Record

DD Form 2579

- ▼ *Contracting Officer is responsible for:*
 - ▼ *Preparing the DD 2579*
 - ▼ *Coordinating decision with the Small Business Office/Specialist*
- ▼ **DD Form 2579 should be submitted and reviewed by the Small Business Office before synopsis in FEDBizOpps**



Small Business Coordination Record

DD Form 2579

- ▼ *DD Form 2579 must be prepared for **all** acquisitions **over \$10,000** [DFARS 219.201(d)(10)(a)]*
- ▼ Completed DD Form 2579 should be made available only to **personnel** who have a **“need-to-know”** until date of award of contract

SMALL BUSINESS COORDINATION RECORD			REPORT CONTROL SYMBOL DD-AT&L(AR)1862	
1. CONTROL NO. (Optional)	2. PURCHASE REQUEST NO./ REQUISITION NO. WXXXXXXXXXXXXX	3. TOTAL ESTIMATED VALUE (including options) \$794,560.00	4. SOLICITATION NO./CONTRACT MODIFICATION NO. W81XWH-07-X-XXX	
5. BUYER				
a. NAME (Last, First, Middle Initial) SPECIALIST, CONSCIENTIOUS A.		b. OFFICE SYMBOL MCMR-AAA-A	c. TELEPHONE (Include Area Code) 301-619-8799	
6. ITEM DESCRIPTION (Including quantity) PROCUREMENT IS FOR MULTIPLE MEDICAL EQUIPMENT/REPAIR PARTS A. GAS FLOW ANALYZER - QTY 2 B. DUAL SYRINGE PUMP - QTY 2			6a. FEDERAL SUPPLY CLASS/SERVICE (FSC/SVC) CODE	
7. TYPE OF COORDINATION (X one)		8. SMALL BUSINESS SIZE STANDARD		
<input checked="" type="checkbox"/> INITIAL CONTACT <input type="checkbox"/> MODIFICATION <input type="checkbox"/> WITHDRAWAL		a. NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) CODE		
b. NO. OF EMPLOYEES		c. DOLLARS		
9. RECOMMENDATION (X as applicable)		10. ACQUISITION HISTORY (X one)		
YES NO (If all recommendations are "No," explain in Remarks.)		a. FIRST TIME BUY		
a. SECTION 8(a) (X one)		b. PREVIOUS ACQUISITION (X all that apply)		
<input checked="" type="checkbox"/> (1) COMPETITIVE <input type="checkbox"/> (2) SOLE SOURCE		(1) SECTION 8(a)		
b. SMALL DISADVANTAGED BUSINESS (SDB) SET-ASIDE		(2) SDB SET-ASIDE		
c. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES/ MINORITY INSTITUTIONS (HBCU/MI) SET-ASIDE (List percentage)		(3) HBCU/MI SET-ASIDE		
<input checked="" type="checkbox"/> d. SMALL BUSINESS (SB) SET-ASIDE (List percentage) 9%		(4) SB SET-ASIDE		
e. EMERGING SMALL BUSINESS SET-ASIDE		(5) OTHER (Specify)		
f. EVALUATION PREFERENCE FOR SDBs		<input checked="" type="checkbox"/> (6) TWO OR MORE RESPONSIVE SB OFFERS ON PRIOR ACQUISITION		
g. HUBZONE SET-ASIDE		<input checked="" type="checkbox"/> (7) ONE OR MORE RESPONSIVE SDB OFFERS WITHIN 10% OF AWARD PRICE OF PRIOR ACQUISITION		
h. HUBZONE SOLE SOURCE		(8) WOMAN OWNED SB		
i. HUBZONE PRICE EVALUATION PREFERENCE		(9) SERVICE-DISABLED VETERAN SB		
11. SB PROGRESS PAYMENTS (X one)		12. SUBCONTRACTING PLAN REQUIRED (X one)		
<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO		<input type="checkbox"/> YES <input checked="" type="checkbox"/> NO		
13. SYNOPSIS REQUIRED (X one) (If "No," cite FAR 5.202 exception)		<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO		
14. REMARKS				
Should include: - Sole Source Justification Letter - Special Comments or finding				
15. REVIEWED BY SMALL BUSINESS ADMINISTRATION (SBA) REPRESENTATIVE		16. LOCAL USE		
a. NAME (Last, First, Middle Initial)				
b. SIGNATURE		c. DATE SIGNED (YYYYMMDD)		
17. CONTRACTING OFFICER (X one)		18. SMALL BUSINESS SPECIALIST (X one)		
<input checked="" type="checkbox"/> CONCURS <input type="checkbox"/> REJECTS		<input checked="" type="checkbox"/> CONCURS <input type="checkbox"/> APPEALS		
a. RECOMMENDATIONS (Document rejections on reverse side)		NOTE: Any change in the acquisition plan this coordination record describes will require return for re-evaluation by the SB specialist.		
b. NAME (Last, First, Middle Initial) SUPERVISOR, AVID		a. NAME (Last, First, Middle Initial) REGULATOR, RULE		
c. SIGNATURE <i>A. Supervisor</i>		d. DATE SIGNED (YYYYMMDD) 2006/10/19		e. DATE SIGNED (YYYYMMDD) 2006/10/20



Advanced Acquisition Forecast

- ▼ *Public Law 100-656*
- ▼ *Agency Wide Forecast*
- ▼ *“Anticipated Procurements”*
- ▼ *Assist Small Business in Their Planning*
- ▼ *Enables Customer to Initiate Market Research*
- ▼ *Does Not Constitute a IFB, RFB*
- ▼ *Win-Win-Win for Customer, Government Procurement Officials and Small Businesses*



Advanced Acquisition Forecast

- ▼ *FY 07 Forecast is being compiled*
- ▼ *USAMRAA, FDBDO and OSBP require immediate assistance & cooperation from:*
 - ▼ *USAMRMC Subordinate Commands*
 - ▼ *Fort Detrick Installation Mission Partners*
- ▼ *Anticipated Procurements valued over \$25K to multi-million dollars*
- ▼ *Coincides with Advanced Acquisition Planning*

Advanced Acquisition Forecast Contracting Opportunities

Foreword:

Public Law 100-656, the Business Opportunity Development Reform Act of 1988, requires agencies to compile and make available projections of contracting and/or subcontracting opportunities that small and disadvantaged firms may be able to perform. This agency-wide forecast is intended to assist small business in their procurement planning. Descriptions are based on the best information available at the time of publication.

The projected procurements are subject to revision or cancellation. Final decisions on the extent of competition, small business participation, estimated value, or any aspect of the procurement action will not be made until each procurement is initiated. The forecast data is for planning purposes, does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal, and is not a commitment by the Government to purchase the described products and services. Vendors are reminded that only contracting officers have the authority to contractually bind the Government.

Select Search Options Below

(or click 'Submit' to view all data)

Sort By: 

Commodity: 

NAICS: 

FY-Qtr: 

Estimated \$ From:  To  Optional

Procurement Method: 

Description:  Full or Partial

Organization: 

Login

Register

Register to ADD Forecast
Data to Database

NAICS - North American Industry Classification System has replaced the U.S. Standard Industrial Classification (SIC) system. NAICS was developed jointly by the U.S., Canada, and Mexico to provide new comparability in statistics about business activity across North America.

Procurement Types:

SB - Small Business Set-Aside
8(a) - 8(a) Set-Aside
PMU - Procurement Method
Undetermined
Full - Full and Open Competition
GSA - GSA Federal Supply Schedule
SS - Sole Source
OE - Option Exercise

FY Qtr (Government):

F05-1st - October-December, 2004
F05-2nd - January-March, 2005
F05-3rd - April-June, 2005
F05-4th - July-September, 2005
etc...

Forecast Number	FY Qtr	NAICS	Commodity	Description	Estimated Value Range	Proc. Type	POC Info	Updated
DETRICK-07-0001	F07-1st	541519	Information, Telecommunications and Media	Pre-RFP IT Customer Support Center	\$2,000,000-\$2,000,000	SB	Bill DeLise william.delise@det.amedd.army.mil	10/3/2006
Other-07-0001	F09-1st	541519	Information, Telecommunications and Media	Pre-RFP Detrick Earth Station Operation and Maintenance	\$5,000,000-\$10,000,000	Full	LINDA VAN COLLIE linda.vancollie@netcom.army.mil	10/19/2006
SAIC-07-0001	F07-1st	42349	Wholesale Trade	HPLC System	\$25,000-\$50,000	Full	Donna Follin dfollin@ncifcrf.gov	10/5/2006
SAIC-07-0002	F07-1st	423110	Wholesale Trade	Vehicle- Stake Body-4cyl.	\$25,000-\$50,000	Full	Donna Follin dfollin@ncifcrf.gov	10/5/2006
SAIC-07-0003	F07-3rd	42492	Wholesale Trade	Periodical Subscription Service	\$500,000-\$1,000,000	Full	Donna Follin dfollin@ncifcrf.gov	8/18/2006
SAIC-07-0004	F07-4th	424110	Wholesale Trade	Recycled Paper for Office Use	\$75,000-\$100,000	SB	Donna Follin dfollin@ncifcrf.gov	10/5/2006
SAIC-07-0005	F07-1st	42349	Wholesale Trade	Microplate Reader	\$50,000-\$75,000	Full	Donna Follin dfollin@ncifcrf.gov	10/5/2006
SAIC-07-0006	F07-1st	423410	Wholesale Trade	Document Storage System	\$29,000-\$50,000	Full	Donna Follin dfollin@ncifcrf.gov	
TRICARE-07-0001	F07-1st	541611	Information, Telecommunications and Media	TRICARE Acq. Auto. & Resource Mng. W81XWH 06 R 0003	\$5,000,000-\$10,000,000	Full	Thea Maddox thea.hofgesang@det.amedd.army.mil	10/2/2006
TRICARE-07-0002	F07-1st	511210	Information, Telecommunications and Media	RFI Electronic Clinical Reference USA SNOTE 061017 009	\$5,000,000-\$5,000,000	Full	John john.fitzsimmons@amedd.army.mil	10/19/2006
USAARL-07-0001	F07-1st	541519	Professional, Scientific and Technical Services	Pre-RFP Support for USAARL-2	\$500,000-\$5,000,000	Full	Archie Cardwell archie.cardwell@us.army.mil	3/30/2006
USACEHR-07-0001	F07-1st	236220	Construction	Pre-RFP Design Build Auto Maint. Shop W912QR 07 R 0001	\$5,000,000-\$10,000,000	Full	Sharon Evans sharon.k.evans@lrl02.usace.army.mil	10/12/2006
USAMMCE-07-0001	F07-4th	541519	Professional, Scientific and Technical Services	Ops Analysis of Logistics Systems pre-RFP	\$1,000,000-\$5,000,000	8(a)	Cheryl Lowery cheryl.lowery@amedd.army.mil	7/25/2006
USAMRAA-07-0001	F07-4th	541519	Professional, Scientific and Technical Services	BioWatch SEAT Support pre-RFP	\$2,000,000-\$10,000,000	Full	Karen Martin karen.martin@amedd.army.mil	
USAMRAA-07-0002	F07-1st	541990	Professional,	Epidemi & Stat	\$200,000-	Full	Donna R. Blackstone	10/18/2006



Small Business Overview

Available Internet Resources

- ▼ ***<https://www.detrick.army.mil>*** (U.S. Army Medical Research and Materiel Command, Research Area Directorates: How to submit a proposal)
- ▼ ***<http://www.usamraa.army.mil>*** (Broad Agency Announcements (BAA) and Program Assistance Announcements (PAA))
- ▼ ***<http://www.mrmc.smallbusopps.army.mil>*** (Sample Winning Proposals included; Advance Acquisition Forecast (Contracting Opportunities))
- ▼ ***<http://www.fdbdo.com>*** (Fort Detrick Business Development Office)

FPCON BRAVO
INFOCON ALPHA

- ▶ Search
- ▶ Heat Stress Index
- ▶ Army Suggestion Program
- ▶ Bulletins
- ▶ Calendar
- ▶ Civilians
- ▶ Community Briefing
- ▶ Directions
- ▶ Employment
- ▶ Incident Weather
- ▶ Index of Services
- ▶ Mission Partners
- ▶ Newcomers
- ▶ News
- ▶ Phonebook [PDF]
- ▶ Post Guide DCMilitary.com



- USAG Directory
- Mission Partners
- Index of Services

[USAG / Mission Partners / Services](#)



Welcome to Fort Detrick

We are a premier quad-services installation committed to excellence. As an Army Medical Installation we are home to the [United States Army Medical Research and Materiel Command \(USAMRMC\)](#), the [National Cancer Institute \(NCI-Frederick\)](#) and 37 mission partners. The primary missions include biomedical research and development, medical materiel management and global telecommunications. We are also home to a [National Interagency Confederation for Biological Research and National Interagency Biodefense Campus](#).



Fort Detrick has been an important part of the Frederick community for more than 53 years. The [Cutting Edge](#) contains the history of Fort Detrick and the growth it has experienced. The biweekly [Fort Detrick STANDARD](#) provides current policies, information, and features about people on the installation.



DCSP
ASAP
DCTEE
MPD



DOIM
Visual Information



DIS



DMWR
ACS
BOSS
Chapel
CYS

Sexual Assault Program



Environmental

USAMRAA - Microsoft Internet Explorer

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U.S. Army Medical Research Acquisition Activity (USAMRAA)

OSBP

Solicitations

Assistance Agreements

Forms

Procurement Advisory Notices

Customer Survey

BAA

Updated 9/1/2006

PAA

News

- New [USAMRAA Procurement Stand Down Days \(2006\) Information and Registration](#) New
- [USAISR - Orthopaedic Trauma Research Program \(OTRP\)](#)
- [DoD Bone Health and Military Medical Readiness \(BHMMR\) Research Program Notice](#)
- [Disaster Relief Information](#)

Hot Topics

[Center of Excellence](#)

[HBCU-MI Briefing Presentations](#)

[Advanced Acquisition Forecast \(AAF\)](#)

[COR/GOR Online Training](#)

[Fort Detrick Business Development Office \(FDBDO\)](#)

[Fraunhofer-Bessel Award](#)

[FY06 Year End Cut-Off](#)



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The Bridge to Business Opportunities

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Advise, Connect, Facilitate

The Fort Detrick Business Development Office facilitates business partnerships between commercial businesses and opportunities at Fort Detrick including the global telecommunications and biomedical communities.

We help with:

- [Business opportunities](#)
- [Technology transfer](#) ☐
- [Grant opportunities](#)
- [Training](#) on government contracting and sub-contracting
- [Small business](#) ☐ identification and opportunities
- Gaining recognition as a preferred local [vendor](#). Once a month, we showcase a firm and its capabilities.



FDBDO Vendor Registration



[Click here to register with FDBDO](#)

Please take a few minutes and complete our [Customer Satisfaction Survey](#) which will help us improve our services. Thank you.

USAMRMC - SADBUs Website - Microsoft Internet Explorer

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U.S. Army Medical Research and Materiel Command, Fort Detrick, Maryland

Office of Small Business Programs



- Commanders Message
- Mission
- Vision
- Goals
- Our Customers
- Quarterly Newsletter
- Pre-Proposal Information
- SBIR Information
- STTR Information
- BAA Information
- USAMRMC Business Tutorial
- Internship Opportunities
- OSBP Program Areas
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 - HUB Zone
 - Small Disadvantaged Business
 - Women Owned
 - Service Disabled Veterans
 - HBCU / MI / HSI / TCU
 - Subcontracting
- Government Purchase Card
- Directions
- FAQ's
- Contact OSBP

Welcome!

[En Español](#)



WELCOME:

A Message from the Associate Director, Office of Small Business Programs, US Army Medical Research and Materiel Command.

[About OSBP](#) | [Biography](#) | [OSBP Initiatives](#) | [Upcoming Events](#) | [Business Opportunities](#)

Click links below to view information ...

NEWS

New [FY07 Advanced Acquisition Forecast \(AAF\)](#)

[USACE Monthly Project Review](#)

[Re-Designation of the Office of Small Business Programs](#)

[Deputy Associate Director, Office of Small Business Programs, USAMRMC](#)

[Fiscal Year 2006 Mid-Year USAMRMC Small Business Metrics](#)

[Congressionally Directed Medical Research Programs \(CDMRP\)](#)

[CDMRP Funding Opportunities](#)

[Small Business Upswing - News Article](#)

[Fort Detrick Business Development Office \(BDO\)](#)

[Minority/Small/Woman/Veteran Owned Business Contracts Forum - April 13, 2006](#)

 [A Recent Collaboration Between the State of Maryland's Historically Black Colleges and Universities and Minority Institutions \(HBCU/MI\)](#)

[SBA Creates Unit to Help Service-Disabled Veteran-Owned Small Businesses Gain Better Access to Federal Contracting Opportunities](#)

Doing business with USAMRMC
Web-based Tutorial for Small Business and Academia (i.e. HBCU/MI)

>> **Veterans Benefits Act of 2003**

OSBP News

Internet



Small Business Overview

Initiative

- ▼ The USAMRMC Office of Small Business Programs remains committed to **educating, empowering and encouraging** Small Businesses and HBCU/MI to **participate and compete** in the procurement process.



Small Business Overview

- ▼ **Feedback?**
- ▼ **Questions?**
- ▼ **Comments?**
- ▼ **Recommendations?**



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THANK YOU

